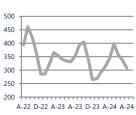
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: ARLINGTON COUNTY HOUSING MARKET

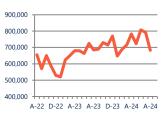
AUGUST 2024



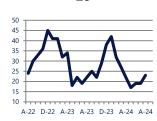
Active Inventory 308



Median Sale Price \$682,500



Days On Market

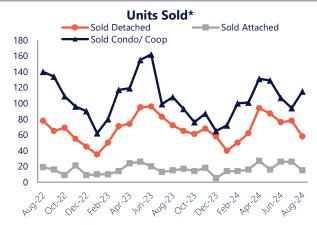


Down -4% Vs. Year Ago

Down -13% Vs. Year Ago

No Change Vs. Year Ago

Up 5% Vs. Year Ago

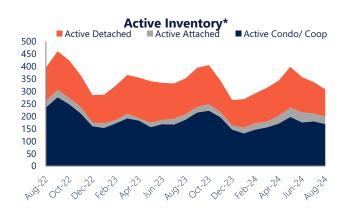


Units Sold

There was a decrease in total units sold in August, with 188 sold this month in Arlington County versus 198 last month, a decrease of 5%. This month's total units sold was lower than at this time last year, a decrease of 4% versus August 2023.



Versus last year, the total number of homes available this month is lower by 44 units or 13%. The total number of active inventory this August was 308 compared to 352 in August 2023. This month's total of 308 is lower than the previous month's total supply of available inventory of 337, a decrease of 9%.





Median Sale Price

Last August, the median sale price for Arlington County Homes was \$685,000. This August, the median sale price was \$682,500, which is similar compared to a year ago. The current median sold price is 14% lower than in July.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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MARKET MINUTE™

FOCUS ON: ARLINGTON COUNTY HOUSING MARKET

AUGUST 2024

New Listings 177

420 370 320 270 170 120 A-22 D-22 A-23 A-23 D-23 A-24 A-24

Down -29% Vs. Year Ago

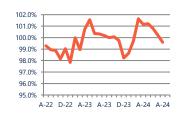
Current Contracts 148

300 250 200 150 100 50 A-22 D-22 A-23 A-23 D-23 A-24 A-24

Down -13% Vs. Year Ago

Sold Vs. List Price

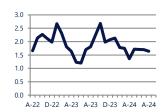
99.6%



Down -0.6% Vs. Year Ago

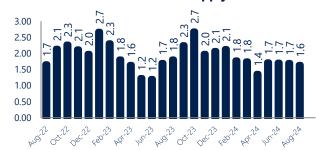
Months of Supply

1.6



Down -9% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 177 homes newly listed for sale in Arlington County compared to 251 in August 2023, a decrease of 29%. There were 148 current contracts pending sale this August compared to 171 a year ago. The number of current contracts is 13% lower than last August.

Months of Supply

In August, there was 1.6 months of supply available in Arlington County, compared to 1.8 in August 2023. That is a decrease of 9% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts Number of New Listings ——Total Pending 400 350 300 250 200 150 100 50 0

Sale Price to List Price Ratio

In August, the average sale price in Arlington County was 99.6% of the average list price, which is 0.6% lower than at this time last vear.

Days On Market

This month, the average number of days on market was 23, higher than the average last year, which was 22, an increase of 5%.





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