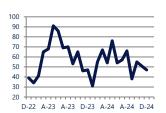
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: OLD TOWN, PARKER GRAY, AND EISENHOWER VALLEY HOUSING MARKET

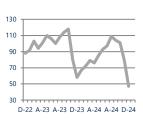
DECEMBER 2024

Zip Code(s): 22314

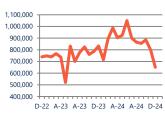




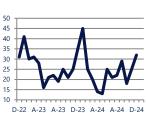
Active Inventory 47



Median Sale Price \$651,000



Days On Market

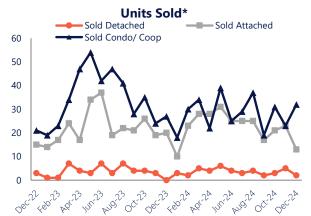


No Change Vs. Year Ago

Down -19% Vs. Year Ago

Down -22% Vs. Year Ago

Down -9% Vs. Year Ago

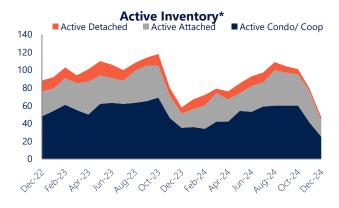


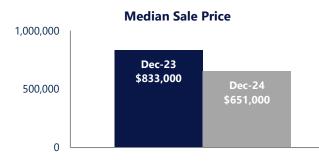
Units Sold

There was a decrease in total units sold in December, with 47 sold this month in Old Town, Parker Gray, and Eisenhower Valley, a decrease of 8%. This month's total units sold is similar compared to a year ago.



Versus last year, the total number of homes available this month is lower by 11 units or 19%. The total number of active inventory this December was 47 compared to 58 in December 2023. This month's total of 47 is lower than the previous month's total supply of available inventory of 79, a decrease of 41%.





Median Sale Price

Last December, the median sale price for Old Town, Parker Gray, and Eisenhower Valley Homes was \$833,000. This December, the median sale price was \$651,000, a decrease of 22% or \$182,000 compared to last year. The current median sold price is 19% lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Old Town, Parker Gray, and Eisenhower Valley are defined as properties listed in zip code/s 22314.



THE LONG & FOSTER

MARKET MINUTE™

FOCUS ON: OLD TOWN, PARKER GRAY, AND EISENHOWER VALLEY HOUSING MARKET

DECEMBER 2024

Zip Code(s): 22314

New Listings

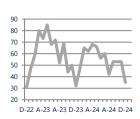
21



Up 5% Vs. Year Ago

Current Contracts

35



Up 9% Vs. Year Ago

Sold Vs. List Price

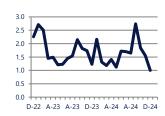
98.6%



No Change Vs. Year Ago

Months of Supply

1.0



Down -19% Vs. Year Ago

Total Pending

Months Of Supply



New Listings & Current Contracts

This month there were 21 homes newly listed for sale in Old Town, Parker Gray, and Eisenhower Valley compared to 20 in December 2023, an increase of 5%. There were 35 current contracts pending sale this December compared to 32 a year ago. The number of current contracts is 9% higher than last December.

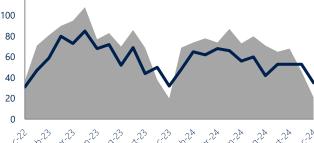
Months of Supply

In December, there was 1.0 months of supply available in Old Town, Parker Gray, and Eisenhower Valley, compared to 1.2 in December 2023. That is a decrease of 19% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

■ Number of New Listings



Sale Price/List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Old Town, Parker Gray, and Eisenhower Valley was 98.6% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 32, lower than the average last year, which was 35, a decrease of 9%.

Old Town, Parker Gray, and Eisenhower Valley are defined as properties listed in zip code/s 22314.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates





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