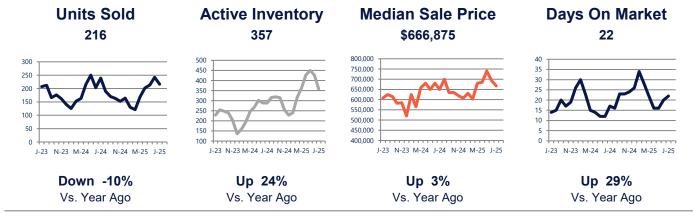
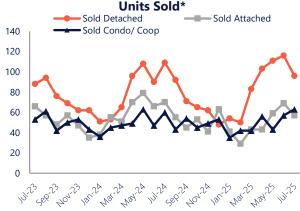
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: ALEXANDRIA HOUSING MARKET

JULY 2025

Zip Code(s): 22303, 22306, 22307, 22308, 22309, 22310, 22312 and 22315





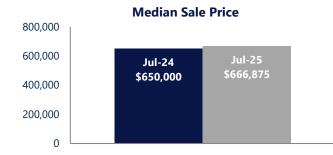
Units Sold

There was a decrease in total units sold in July, with 216 sold this month in Alexandria versus 242 last month, a decrease of 11%. This month's total units sold was lower than at this time last year, a decrease of 10% versus July 2024.



Active Inventory

Versus last year, the total number of homes available this month is higher by 69 units or 24%. The total number of active inventory this July was 357 compared to 288 in July 2024. This month's total of 357 is lower than the previous month's total supply of available inventory of 426, a decrease of 16%.



Median Sale Price

Last July, the median sale price for Alexandria Homes was \$650,000. This July, the median sale price was \$666,875, an increase of 3% or \$16,875 compared to last year. The current median sold price is 4% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Alexandria are defined as properties listed in zip code/s 22303, 22306, 22307, 22308, 22309, 22310, 22312 and 22315







50

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New Listings

Down -12% Vs. Year Ago

Current Contracts



Up 5% Vs. Year Ago

Sold Vs. List Price



Down -1.5% Vs. Year Ago

Months of Supply





Up 36% Vs. Year Ago

Months Of Supply



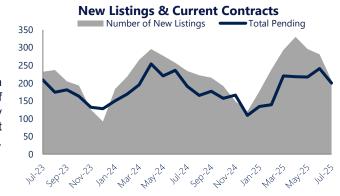
New Listings & Current Contracts

This month there were 207 homes newly listed for sale in Alexandria compared to 234 in July 2024, a decrease of 12%. There were 200 current contracts pending sale this July compared to 191 a year ago. The number of current contracts is 5% higher than last July.

Months of Supply

In July, there was 1.7 months of supply available in Alexandria, compared to 1.2 in July 2024. That is an increase of 37% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.





Sale Price to List Price Ratio

In July, the average sale price in Alexandria was 99.3% of the average list price, which is 1.5% lower than at this time last year.

Days On Market

This month, the average number of days on market was 22, higher than the average last year, which was 17, an increase of 29%.

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*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



