

# THE LONG & FOSTER MARKET MINUTE™

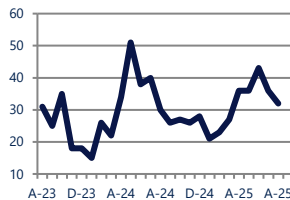
FOCUS ON: **KINGSTOWNE AND HAYFIELD HOUSING MARKET**

AUGUST 2025

Zip Code(s): 22315

## Units Sold

32



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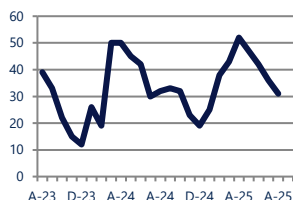
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## New Listings

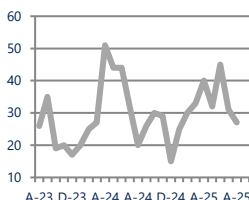
31



**Down -3%**  
Vs. Year Ago

## Current Contracts

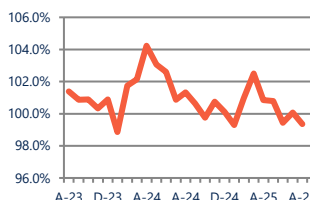
27



**Up 35%**  
Vs. Year Ago

## Sold Vs. List Price

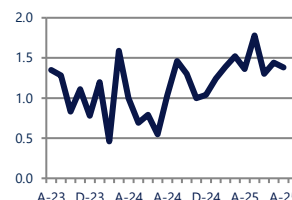
99.4%



**Down -1.9%**  
Vs. Year Ago

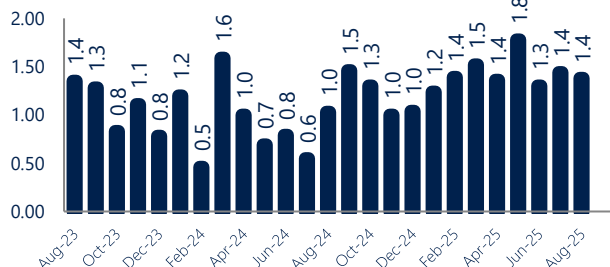
## Months of Supply

1.4



**Up 34%**  
Vs. Year Ago

## Months Of Supply



## Months of Supply

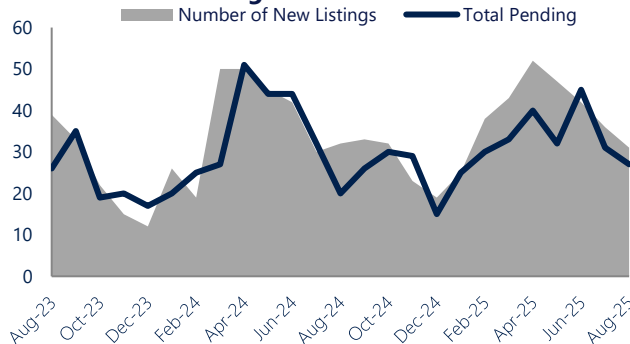
In August, there was 1.4 months of supply available in Kingstowne and Hayfield, compared to 1.0 in August 2024. That is an increase of 33% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

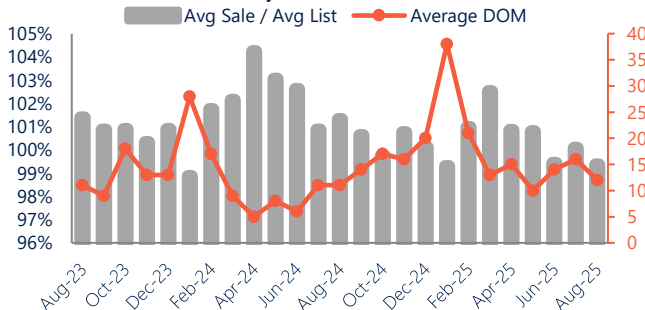
## New Listings & Current Contracts

This month there were 31 homes newly listed for sale in Kingstowne and Hayfield compared to 32 in August 2024, a decrease of 3%. There were 27 current contracts pending sale this August compared to 20 a year ago. The number of current contracts is 35% higher than last August.

## New Listings & Current Contracts



## Sale Price/ List Price & DOM



## Sale Price to List Price Ratio

In August, the average sale price in Kingstowne and Hayfield was 99.4% of the average list price, which is 2.0% lower than at this time last year.

## Days On Market

This month, the average number of days on market was 12, higher than the average last year, which was 11, an increase of 9%.

Kingstowne and Hayfield are defined as properties listed in zip code/s 22315.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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